

# Durham Region Association of REALTORS® Housing Report

January 2016



#### Economic Indicators

| Real GDP Growth <sup>1</sup>   |                             |  |  |  |  |  |
|--|-----------------------------|--|--|--|--|--|
| Q3 2015  | 2.3%                        |  |  |  |  |  |
| Inflation (Yr./Yr. 0   | CPI Growth) <sup>2</sup>    |  |  |  |  |  |
| December 2015  | 1.6%                        |  |  |  |  |  |
| Bank of Canada (   | Overnight Rate <sup>3</sup> |  |  |  |  |  |
| December 2015  | 0.50%                       |  |  |  |  |  |
| Prime Rate <sup>4</sup>  | Prime Rate <sup>4</sup>     |  |  |  |  |  |
| December 2015  | 2.70%                       |  |  |  |  |  |
| Mortgage Rates (January 2016) <sup>4</sup><br>Chartered Bank Fixed Rates |                             |  |  |  |  |  |
| 1 Year   | 3.14%                       |  |  |  |  |  |
| 3 Year   | 3.39%                       |  |  |  |  |  |
| 5 Year   | 4.64%                       |  |  |  |  |  |

#### Sources & Notes:

- <sup>1</sup> Statistics Canada, quarter-over-quarter growth, annualized.
- <sup>2</sup> Statistics Canada, year-over-year growth for the most recent reported month
- <sup>3</sup> Bank of Canada, rate from most recent announcement
- <sup>4</sup> Bank of Canada, rates for most recently completed month

Additional information about local economic indicators can be found on the CREAstats page of REALTOR Link\*.

#### Strong Start to 2016

Durham Region Association of REALTORS® (DRAR) President Sandra O'Donohue reported 508 residential transactions in January 2016. "We are right on par with the number of sales in January 2015, however, the number of listings has decreased substantially", reported O'Donohue. There were 788 new listings that entered the market in January 2016 compared to 884 in January 2015.

The average selling price in January 2016 was \$446,117, a 9.2 per cent increase from January 2015. "The decrease in the number of listings entering the market has created upwards pressure on sale prices across the Region", explained O'Donohue.

"There is strong demand for home ownership in the Durham Region which is demonstrated by the higher number of sales and the climbing sale prices," explained O'Donohue. "Even with the robust price growth, we can see that buyers continue to view home ownership within the Durham Region as a great long-term investment".



#### Overview

The Durham MLS® Statistics provided are compiled by the Durham Region Association of REALTORS® and are based on total home sales. The statistics reflect selling prices for various property types within the Durham Region. These statistics are for informational purposes only.

# Legend

| TA         | Total Active (at the end of the last day of the month)  |
|------------|---|
| YTD        | Year to Date (accumulation of new data to date)   |
| PYTD       | Previous Year to Date (accumulation of new data to date for previous year)  |
| %+/-       | Year Over Year Percentage Differential  |
| Avg. DOM   | Average number of days on the market for firm transactions between the first & last days of the month   |
| Avg. SP/LP | Ratio of the average selling price to the average listing price for firm transactions between the first & last days of the month  |
| MOI        | Months of Inventory (how long in months it would take to completely sell the average number of active listings). Calculated using a 12 month moving average (active listings/sales) |

### Average Selling Price by Housing Type (\$)

| Area       | Avg. Price | Single<br>Detached | Semi-<br>Detached | Condo/<br>Townhouse | Condo Apt. | Link    | Attached<br>Row |
|------------|------------|--------------------|-------------------|---------------------|------------|---------|-----------------|
| Durham     | 446,117    | 498,753            | 351,854           | 272,836             | 280,496    | 383,080 | 400,618         |
| Ajax       | 491,162    | 562,076            | 475,787           | 330,044             | 327,880    | 451,667 | 408,318         |
| Brock      | 347,063    | 347,063            | -                 | -                   | -          | -       | -               |
| Clarington | 433,303    | 488,596            | 303,799           | 229,475             | 225,625    | 369,000 | 340,045         |
| Oshawa     | 365,494    | 407,513            | 267,962           | 214,706             | 198,833    | 340,867 | 374,167         |
| Pickering  | 493,432    | 604,280            | 432,833           | 303,250             | 305,650    | -       | 455,483         |
| Scugog     | 531,378    | 531,378            | -                 | -                   | -          | -       | -               |
| Uxbridge   | 623,162    | 683,613            | 401,000           | 654,000             | 269,500    | -       | 472,500         |
| Whitby     | 485,441    | 537,204            | -                 | 277,300             | 274,000    | 435,000 | 419,714         |

# Number of Listings

| Area       | Jan-New | TA  | YTD | PYTD | %+/-   | MOI |
|------------|---------|-----|-----|------|--------|-----|
| Durham     | 788     | 665 | 788 | 884  | -10.9% | 1.1 |
| Ajax       | 125     | 81  | 125 | 138  | -9.4%  | 0.7 |
| Brock      | 17      | 54  | 17  | 28   | -39.3% | 4.6 |
| Clarington | 125     | 97  | 125 | 159  | -21.4% | 1.1 |
| Oshawa     | 215     | 142 | 215 | 208  | 3.4%   | 0.9 |
| Pickering  | 120     | 105 | 120 | 109  | 10.1%  | 1.2 |
| Scugog     | 30      | 41  | 30  | 39   | -23.1% | 2.7 |
| Uxbridge   | 32      | 46  | 32  | 38   | -15.8% | 2.9 |
| Whitby     | 124     | 99  | 124 | 165  | -24.8% | 0.9 |

# Number of Sales

| Area       | January | YTD | PYTD | %+/-   | Avg. DOM | Avg. SP/LP |
|------------|---------|-----|------|--------|----------|------------|
| Durham     | 508     | 508 | 512  | -0.8%  | 23       | 100%       |
| Ajax       | 83      | 83  | 79   | 5.1%   | 21       | 101%       |
| Brock      | 8       | 8   | 11   | -27.3% | 60       | 95%        |
| Clarington | 86      | 86  | 85   | 1.2%   | 21       | 100%       |
| Oshawa     | 157     | 157 | 143  | 9.8%   | 19       | 101%       |
| Pickering  | 66      | 66  | 61   | 8.2%   | 26       | 100%       |
| Scugog     | 18      | 18  | 15   | 20.0%  | 34       | 97%        |
| Uxbridge   | 19      | 19  | 14   | 35.7%  | 44       | 97%        |
| Whitby     | 71      | 71  | 104  | -31.7% | 18       | 101%       |

# Dollar Volume

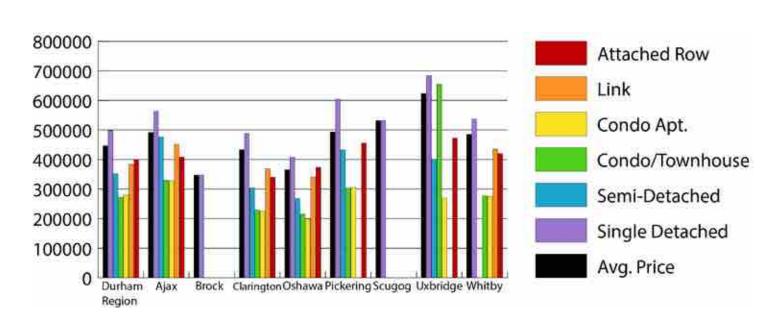
| Area       | January     | YTD         | PYTD        | %+/-   |
|------------|-------------|-------------|-------------|--------|
| Durham     | 226,627,214 | 226,627,214 | 209,198,450 | 8.3%   |
| Ajax       | 40,766,458  | 40,766,458  | 34,982,686  | 16.5%  |
| Brock      | 2,776,500   | 2,776,500   | 3,143,400   | -11.7% |
| Clarington | 37,264,060  | 37,264,060  | 31,314,988  | 19.0%  |
| Oshawa     | 57,382,543  | 57,382,543  | 47,617,079  | 20.5%  |
| Pickering  | 32,566,488  | 32,566,488  | 30,875,777  | 5.5%   |
| Scugog     | 9,564,800   | 9,564,800   | 8,943,020   | 7.0%   |
| Uxbridge   | 11,840,075  | 11,840,075  | 6,475,800   | 82.8%  |
| Whitby     | 34,466,290  | 34,466,290  | 45,845,700  | -24.8% |

### Average Selling Price (\$)

| Area       | January | YTD     | PYTD    | %+/-   |
|------------|---------|---------|---------|--------|
| Durham     | 446,117 | 446,117 | 408,591 | 9.2%   |
| Ajax       | 491,162 | 491,162 | 442,819 | 10.9%  |
| Brock      | 347,063 | 347,063 | 285,764 | 21.5%  |
| Clarington | 433,303 | 433,303 | 368,412 | 17.6%  |
| Oshawa     | 365,494 | 365,494 | 332,987 | 9.8%   |
| Pickering  | 493,432 | 493,432 | 506,160 | -2.5%  |
| Scugog     | 531,378 | 531,378 | 596,201 | -10.9% |
| Uxbridge   | 623,162 | 623,162 | 462,557 | 34.7%  |
| Whitby     | 485,441 | 485,441 | 440,824 | 10.1%  |

#### Median Price

| Area       | January | YTD     |
|------------|---------|---------|
| Durham     | 425,500 | 425,500 |
| Ajax       | 483,000 | 483,000 |
| Brock      | 321,000 | 321,000 |
| Clarington | 398,250 | 398,250 |
| Oshawa     | 345,000 | 345,000 |
| Pickering  | 463,750 | 463,750 |
| Scugog     | 483,000 | 483,000 |
| Uxbridge   | 544,000 | 544,000 |
| Whitby     | 480,000 | 480,000 |



# 2016 Durham Region Statistics

# Avg. Price (\$) Sales January 508 446,117 February March April May June July August September October November December YTD

#### **Historical Statistics**

2001-2010 not including Brock & Uxbridge

| 2001-2010 Hot including block & Oxbridge |        |                 |  |  |  |
|--|--------|-----------------|--|--|--|
| Year                                     | Sales  | Avg. Price (\$) |  |  |  |
| 2002                                     | 8,365  | 206,335         |  |  |  |
| 2003                                     | 8,943  | 218,922         |  |  |  |
| 2004                                     | 9,600  | 237,611         |  |  |  |
| 2005                                     | 9,043  | 252,115         |  |  |  |
| 2006                                     | 9,157  | 257,850         |  |  |  |
| 2007                                     | 9,978  | 269,600         |  |  |  |
| 2008                                     | 8,563  | 273,370         |  |  |  |
| 2009                                     | 9,162  | 278,246         |  |  |  |
| 2010                                     | 9,242  | 299,448         |  |  |  |
| 2011                                     | 9,806  | 317,024         |  |  |  |
| 2012                                     | 10,549 | 335,991         |  |  |  |
| 2013                                     | 10,312 | 357,529         |  |  |  |
| 2014                                     | 10,841 | 391,692         |  |  |  |
| 2015                                     | 11,848 | 442,082         |  |  |  |

#### Notes:

Sales, dollar volume, average sale prices and median prices are based on firm transactions into the MLS® System between the first and last day of the month/period being reported. Average price is calculated by dividing the dollar volume by the number of sales. Median represents the middle number in the ranking of homes sold from lowest to highest price. As of July 2011 Durham Region statistics figures include the municipalities of Uxbridge and Brock. Due to changes to service areas, caution should be exercised when making historical comparisons. Past monthly and Year-to-Date figures are revised on a monthly basis. All statistical information obtained from the Toronto Real Estate Board's Maker Watch. Mos. Inv. is Months of Inventory (how long in months it would take to completely sell the average number of active listings). Calculated using a 12 month moving average (active listings/sales).