

# DURHAM REGION ASSOCIATION OF REALTORS®

# Housing Report

# February 2014

| Inside:   |   |
|---|---|
| District Map  | 2 |
| Durham Region<br>Average Selling Price<br>by Housing Type | 2 |
| Number of Listings  | 3 |
| Number of Sales   | 3 |
| Dollar Volume   | 3 |
| Average Selling Price                                     | 4 |
| 2013 Statistics   | 4 |
| Historical Statistics                                     | 4 |

#### DURHAM HOUSING MARKET BEGINNING TO THAW

**DURHAM REGION, March 5, 2014** – Jane Hurst, President of Durham Region Association of REALTORS® (DRAR) announced that the Region had 639 residential home sales reported in February 2014, a 32 per cent increase from 484 in January of this year.

The average selling price in February was \$372,878, up 5.6 per cent compared to the average price of \$353,114 reported in February 2013. Average sale prices did fall slightly from \$395,909 last month but "fluctuations in sale prices are expected and real estate in the Durham Region remains a good investment as average selling prices are still strong," explained President Hurst.

The inventory of re-sale homes on the market increased significantly in February. DRAR saw 1,073 new listings enter the market, an increase of 24.9 per cent compared to 859 last month. "Even with inclement weather, we have seen an increase in homes entering the market, and they are being sold in an average of 23 days," President Hurst reported. At this time last year, it took an average of 25 days to sell a home, while last month it took an average of 30 days. "Despite below freezing temperatures, the housing market is beginning to thaw with the spring market fast approaching" added President Hurst.

**Durham REALTORS®, We Work Where You Live.** To contact a local Durham Association REALTOR® for more specific and local housing statistics or search for a weekend open house or listings in your neighbourhood, please visit <u>www.DurhamRealEstate.org</u>.

#### **Economic Indicators**

| Real GDP Growth <sup>1</sup>  |       |  |  |  |
|---|-------|--|--|--|
| Q4 2013   | 2.9%  |  |  |  |
| Inflation (Yr./Yr. CPI Grow   | th)²  |  |  |  |
| January 2014  | 1.5%  |  |  |  |
| Bank of Canada Overnight Rate <sup>3</sup>                            |       |  |  |  |
| February 2014   | 1.0%  |  |  |  |
| Prime Rate⁴   |       |  |  |  |
| February 2014   | 3.0%  |  |  |  |
| Mortgage Rates (Jan. 2014) <sup>4</sup><br>Chartered Bank Fixed Rates |       |  |  |  |
| 1 Year  | 3.14% |  |  |  |
| 3 Year  | 3.75% |  |  |  |
| 5 Year  | 5.24% |  |  |  |

Sources & Notes:

<sup>1</sup> Statistics Canada, Quarter-over-quarter growth, annualized.

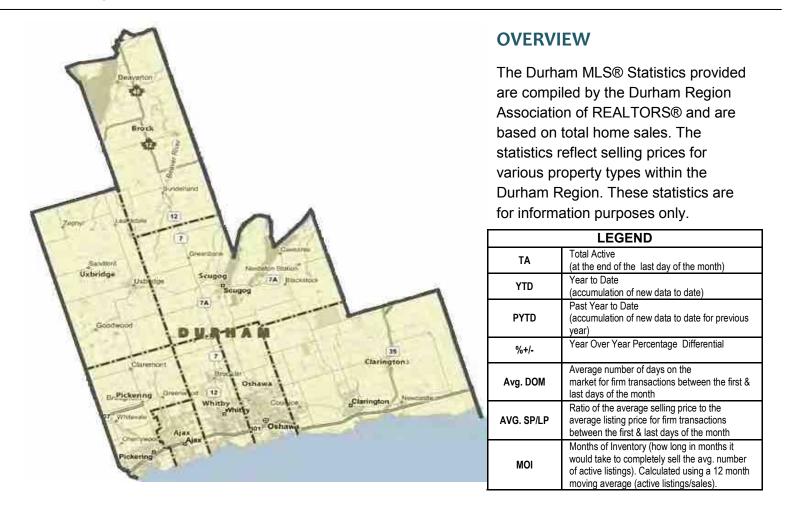
<sup>2</sup> Statistics Canada, Year-over-year growth for the most recent reported month

<sup>3</sup> Bank of Canada, Rate from most recent announcement

<sup>4</sup> Bank of Canada, Rates for most recently completed month

Additional information about local economic indicators can be found on the CREAstats page of REALTORLink®





#### **AVERAGE SELLING PRICE BY HOUSING TYPE (\$)**

| NAME          | AVG. SELLING<br>PRICE | SINGLE<br>DETACHED | SEMI-<br>DETACHED | CONDO/<br>TOWNHOUSE | CONDO APT. | LINK    | ATTACHED<br>ROW |
|---------------|-----------------------|--------------------|-------------------|---------------------|------------|---------|-----------------|
| Durham Region | 372,878               | 419,101            | 310,828           | 226,751             | 230,948    | 295,700 | 327,008         |
| Ajax          | 385,612               | 452,218            | 361,553           | 253,071             | 220,667    | 289,000 | 343,929         |
| Brock         | 258,873               | 264,739            | -                 | 159,150             | -          | -       | -               |
| Clarington    | 334,424               | 375,902            | 263,167           | -                   | 211,186    | 283,625 | 269,000         |
| Oshawa        | 302,218               | 341,611            | 240,200           | 149,333             | 152,550    | 255,500 | 256,250         |
| Pickering     | 421,846               | 538,910            | 388,125           | 279,438             | 271,946    | 327,500 | 370,487         |
| Scugog        | 371,400               | 371,400            | -                 | -                   | -          | -       | -               |
| Uxbridge      | 504,591               | 532,565            | 288,000           | 345,000             | -          | -       | 357,000         |
| Whitby        | 429,187               | 472,333            | 328,733           | 261,243             | 280,725    | 362,433 | 332,987         |



MOI 1.7 1.3 6.0 1.7 1.3 1.3 4.1 4.5 1.4

| AREA          | FEB-NEW | TA    | YTD   | PYTD  | % + / - |
|---------------|---------|-------|-------|-------|---------|
| Durham Region | 1,073   | 1,135 | 1,934 | 2,205 | -12.3%  |
| Ajax          | 191     | 150   | 323   | 390   | -17.2%  |
| Brock         | 26      | 69    | 51    | 62    | -17.7%  |
| Clarington    | 164     | 183   | 311   | 350   | -11.1%  |
| Oshawa        | 261     | 223   | 467   | 509   | -8.3%   |
| Pickering     | 139     | 135   | 255   | 284   | -10.2%  |
| Scugog        | 31      | 72    | 60    | 84    | -28.6%  |
| Uxbridge      | 45      | 108   | 88    | 86    | 2.3%    |
| Whitby        | 216     | 195   | 379   | 440   | -13.9%  |

# NUMBER OF LISTINGS

## NUMBER OF SALES

| AREA          | FEB | YTD   | PYTD  | % + / - | Avg. DOM | Avg. SP/LP |
|---------------|-----|-------|-------|---------|----------|------------|
| Durham Region | 639 | 1,118 | 1,252 | -10.7%  | 23       | 99%        |
| Ajax          | 111 | 197   | 212   | -7.1%   | 16       | 100%       |
| Brock         | 18  | 27    | 17    | 58.8%   | 72       | 96%        |
| Clarington    | 91  | 176   | 191   | -7.9%   | 23       | 98%        |
| Oshawa        | 158 | 278   | 314   | -11.5%  | 19       | 99%        |
| Pickering     | 87  | 143   | 146   | -2.1%   | 25       | 99%        |
| Scugog        | 15  | 29    | 45    | -35.6%  | 66       | 98%        |
| Uxbridge      | 28  | 44    | 38    | 15.8%   | 54       | 96%        |
| Whitby        | 131 | 224   | 289   | -22.5%  | 16       | 100%       |

# **DOLLAR VOLUME (\$)**

| AREA          | FEB         | YTD         | PYTD        | % + / - |
|---------------|-------------|-------------|-------------|---------|
| Durham Region | 238,269,330 | 428,251,213 | 431,578,827 | -0.8%   |
| Ajax          | 42,802,967  | 77,222,267  | 78,098,312  | -1.1%   |
| Brock         | 4,659,708   | 6,830,208   | 4,056,400   | 68.4%   |
| Clarington    | 30,432,600  | 58,067,740  | 56,822,729  | 2.2%    |
| Oshawa        | 47,750,450  | 85,195,250  | 87,149,808  | -2.2%   |
| Pickering     | 36,700,600  | 62,068,193  | 58,052,424  | 6.9%    |
| Scugog        | 5,571,000   | 11,014,100  | 17,435,600  | -36.8%  |
| Uxbridge      | 14,128,550  | 23,482,950  | 19,341,000  | 21.4%   |
| Whitby        | 56,223,455  | 104,370,505 | 110,622,554 | -5.7%   |

# **AVERAGE SELLING PRICE (\$)**

| AREA          | FEB     | YTD     | PYTD    | % + / - |
|---------------|---------|---------|---------|---------|
| Durham Region | 372,878 | 383,051 | 344,712 | 11.1%   |
| Ajax          | 385,612 | 391,991 | 368,388 | 6.4%    |
| Brock         | 258,873 | 252,971 | 238,612 | 6.0%    |
| Clarington    | 334,424 | 329,930 | 297,501 | 10.9%   |
| Oshawa        | 302,218 | 306,458 | 277,547 | 10.4%   |
| Pickering     | 421,846 | 434,043 | 397,619 | 9.2%    |
| Scugog        | 371,400 | 379,797 | 387,458 | -2.0%   |
| Uxbridge      | 504,591 | 533,703 | 508,974 | 4.9%    |
| Whitby        | 429,187 | 465,940 | 382,777 | 21.7%   |

#### **MEDIAN PRICE (\$)**

| FEB     | YTD     |
|---------|---------|
| 350,000 | 346,250 |
| 382,500 | 375,000 |
| 250,250 | 230,000 |
| 309,000 | 306,500 |
| 277,450 | 276,500 |
| 385,500 | 400,000 |
| 365,000 | 365,000 |
| 472,000 | 482,000 |
| 411,111 | 396,000 |

#### 2014 DURHAM REGION STATISTICS

|           | SALES | AVG. PRICE |
|-----------|-------|------------|
| January   | 484   | 395,909    |
| February  | 639   | 372,878    |
| March     |       |            |
| April     |       |            |
| Мау       |       |            |
| June      |       |            |
| July      |       |            |
| August    |       |            |
| September |       |            |
| October   |       |            |
| November  |       |            |
| December  |       |            |
| YTD       |       |            |

#### **HISTORICAL STATISTICS**

| inclu | (2001 - 2010 not<br>including Brock & Uxbridge) |            |  |  |  |  |
|-------|---|------------|--|--|--|--|
| YEAR  | SALES   | AVG. PRICE |  |  |  |  |
| 2001  | 8,085   | 187,480    |  |  |  |  |
| 2002  | 8,365   | 206,335    |  |  |  |  |
| 2003  | 8,943   | 218,922    |  |  |  |  |
| 2004  | 9,600   | 237,611    |  |  |  |  |
| 2005  | 9,043   | 252,115    |  |  |  |  |
| 2006  | 9,157   | 257,850    |  |  |  |  |
| 2007  | 9,978   | 269,600    |  |  |  |  |
| 2008  | 8,563   | 273,370    |  |  |  |  |
| 2009  | 9,162   | 278,246    |  |  |  |  |
| 2010  | 9,242   | 299,448    |  |  |  |  |
| 2011  | 9,806   | 317,024    |  |  |  |  |
| 2012  | 10,549  | 335,991    |  |  |  |  |
| 2013  | 10,312  | 357,529    |  |  |  |  |

#### NOTES:

Sales, dollar volume, average sale prices and median sale prices are based on firm transactions into the MLS® system between the first and last day of the month/period being reported. Average Price is calculated by dividing the dollar volume by the number of sales.

Median represents the middle number in the ranking of homes sold from lowest to highest price.

As of July 2011 Durham Region statistics figures include the municipalities of Uxbridge and Brock.

Due to changes to service areas, caution should be exercised when making historical comparisons.

Past monthly and Year-to-Date figures are revised on a monthly basis.

All statistical information obtained from the Toronto Real Estate Board's Market Watch

Mos. Inv. is Months of Inventory (how long in months it would take to completely sell the avg. number of active listings). Calculated using a 12 month moving average (active listings/sales).

