

DURHAM REGION ASSOCIATION OF REALTORS®

Housing Report

December 2011

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PLEASE NOTE: TREB has been experiencing issues calculating the Year-over-year change percentages accurately since the re-districting. We are waiting for these issues to be resolved.

Year-to-Date figures have been properly adjusted at year end.

*Clarington statistics have been adjusted to exclude a \$2,039,000 commercial listing.

Strong Year for Durham Home Sales

DURHAM REGION, **January 5**, **2011** – The resale housing market in Durham Region cooled in December with 517 sales which was 254 fewer sales than in November. "This kind of market activity is very typical for this time of year. Overall 2011 has been a strong year with a total of 9,807 sales in the region," commented Christine Marquis, President of the Durham Region Association of REALTORS®.

In December, 548 new listings were added to the inventory of available re-sale homes bringing the total to 1,592 active listings, down 16% from November and 23% from the 6 month average.

"Average prices in the Region have also remained robust this year. Sellers have seen a moderate increase in the equity of their homes, while home buyers are still getting excellent value for their dollar," said President Marquis. The average selling price for December was \$315,793, bringing the year-to-date average to \$317,232.

"The Durham Association of REALTORS® believe that one of the keys to maintaining a high quality of life in Durham Region is a strong economy and we are encouraged by the level of economic activity that is occurring around the Region. Consumers recognize that Durham has a lot to offer and we expect to see sales figures and average selling prices continue to experience modest growth in 2012," added Marquis.

Durham REALTORS®, **We Work Where You Live**. To contact a local Durham Association REALTOR® for more specific and local housing statistics or search for a weekend open house or listings in your neighbourhood, please visit www.DurhamRealEstate.org.

Economic Indicators

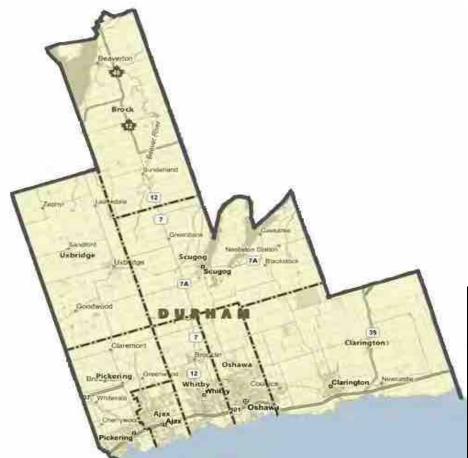
| Real GDP Growth ¹ | | | |
|---|-------|--|--|
| Q3 2011 | 3.5% | | |
| Inflation (Yr./Yr. CPI Grow | th)² | | |
| November 2011 | 2.9% | | |
| Bank of Canada Overnight Rate ³ | | | |
| December 2011 | 1.0% | | |
| Prime Rate ⁴ | | | |
| December 2011 | 3.0% | | |
| Mortgage Rates (Dec. 2011) ⁴ Chartered Bank Fixed Rates | | | |
| 1 Year | 3.50% | | |
| 3 Year | 4.05% | | |
| 5 Year | 5.29% | | |

Sources & Notes:

- ¹ Statistics Canada, Quarter-over-quarter growth, annualized.
- ² Statistics Canada, Year-over-year growth for the most recent reported month
- ³ Bank of Canada, Rate from most recent announcement
- ⁴ Bank of Canada, Rates for most recently completed month

Additional information about local economic indicators can be found on the CREAstats page of REALTORLink®





OVERVIEW

The Durham MLS® Statistics provided are compiled by the Durham Region Association of REALTORS® and are based on total home sales. The statistics reflect selling prices for various property types within the Durham Region. The map (shown left) identifies the location of each area specified in the table below. These statistics are for information purposes only.

| | LEGEND | | | | |
|--|---|--|--|--|--|
| | TA | Total Active (at the end of the last day of the month) | | | |
| | YTD Year to Date (accumulation of new data to date) | | | | |
| %+/- Year Over Year Percentage Differentia | | | | | |
| | Avg. DOM | Average number of days on the market for firm transactions between the first & last days of the month | | | |
| | AVG. SP/LP | Ratio of the average selling price to the average listing price for firm transactions between the first & last days of the month | | | |

AVERAGE SELLING PRICE BY HOUSING TYPE (\$)

| NAME | AVG. SELLING PRICE | SINGLE DETACHED | SEMI- DETACHED | CONDO/ TOWNHOUSE | CONDO APT. | LINK | ATTACHED ROW |
|---------------|-----------------------|--------------------|-------------------|---------------------|------------|---------|-----------------|
| Durham Region | 315,793 | 348,104 | 252,072 | 210,036 | 213,307 | 252,375 | 260,217* |
| Ajax | 330,081 | 376,134 | 304,313 | 237,340 | 188,400 | 1 | 292,651 |
| Brock | 344,611 | 344,611 | | | | | |
| Clarington | 315,546 | 333,769 | 151,500 | | 174,975 | 248,091 | 203,937* |
| Oshawa | 241,712 | 261,379 | 189,969 | 130,300 | 245,750 | 215,750 | 166,625 |
| Pickering | 337,115 | 413,736 | 321,600 | 221,987 | 193,958 | | 283,150 |
| Scugog | 404,117 | 421,036 | 218,000 | | | | |
| Uxbridge | 469,531 | 510,730 | | 283,000 | 245,000 | | 345,000 |
| Whitby | 338,883 | 374,717 | 282,000 | 221,000 | 272,780 | 273,889 | 265,118 |

^{*} Adjusted by DRAR to reflect more accurate statistics.



NUMBER OF LISTINGS

| AREA | DEC-NEW | TA | YTD |
|---------------|---------|-------|--------|
| Durham Region | 548 | 1,592 | 16,747 |
| Ajax | 98 | 197 | 2,936 |
| Brock | 11 | 111 | 466 |
| Clarington | 93 | 275 | 2,609 |
| Oshawa | 145 | 380 | 4,139 |
| Pickering | 75 | 198 | 2,101 |
| Scugog | 25 | 90 | 582 |
| Uxbridge | 15 | 104 | 606 |
| Whitby | 86 | 237 | 3,308 |

NUMBER OF SALES

| AREA | DEC | YTD | Avg. DOM | Avg. SP/LP |
|---------------|-----|-------|----------|------------|
| Durham Region | 517 | 9,807 | 37 | 97% |
| Ajax | 92 | 1,773 | 25 | 98% |
| Brock | 9 | 178 | 120 | 95% |
| Clarington | 80 | 1,456 | 43 | 98% |
| Oshawa | 124 | 2,404 | 37 | 98% |
| Pickering | 77 | 1,323 | 32 | 98% |
| Scugog | 12 | 280 | 53 | 96% |
| Uxbridge | 16 | 317 | 39 | 96% |
| Whitby | 107 | 2,076 | 36 | 97% |

DOLLAR VOLUME (\$)

| AREA | DEC | YTD |
|---------------|--------------|----------------|
| Durham Region | 161,226,162* | 3,109,055,425* |
| Ajax | 30,367,413 | 615,364,102 |
| Brock | 3,101,500 | 46,782,857 |
| Clarington | 23,204,650* | 411,318,784* |
| Oshawa | 29,972,301 | 586,379,716 |
| Pickering | 25,957,890 | 493,070,116 |
| Scugog | 4,849,400 | 104,373,810 |
| Uxbridge | 7,512,488 | 142,149,898 |
| Whitby | 36,260,520 | 709,616,142 |

^{*} Adjusted by DRAR to reflect more accurate statistics.



| AREA | DEC | YTD |
|---------------|----------|----------|
| Durham Region | 311,849* | 317,024* |
| Ajax | 330,081 | 347,075 |
| Brock | 344,611 | 262,825 |
| Clarington | 290,058* | 282,499* |
| Oshawa | 241,712 | 243,918 |
| Pickering | 337,115 | 372,691 |
| Scugog | 404,117 | 372,764 |
| Uxbridge | 469,531 | 448,422 |
| Whitby | 338,883 | 341,819 |

^{*} Adjusted by DRAR to reflect more accurate statistics.

MEDIAN PRICE (\$)

| DEC | YTD |
|----------|---------|
| 290,000 | 292,900 |
| 305,257 | 327,500 |
| 237,500 | 220,000 |
| 256,000* | 262,900 |
| 229,450 | 230,000 |
| 320,300 | 343,000 |
| 339,000 | 329,000 |
| 403,750 | 397,000 |
| 327,000 | 323,700 |

2011 DURHAM REGION STATISTICS

(Jan-June not including figures for Brock & Uxbridge)

| | SALES | AVG. PRICE |
|-----------|-------|------------|
| January | 505 | 302,326 |
| February | 653 | 301,855 |
| March | 981 | 301,668 |
| April | 949 | 321,042 |
| May | 1,040 | 316,057 |
| June | 1,046 | 322,932 |
| July | 906 | 329,956 |
| August | 815 | 316,938 |
| September | 870 | 317,634 |
| October | 800 | 319,807 |
| November | 771 | 317,106 |
| December | 517 | 311,849 |
| YTD | 9,807 | 317,024 |

HISTORICAL STATISTICS

(Not including Brock & Uxbridge)

| YEAR | SALES | AVG. PRICE |
|------|-------|------------|
| 1998 | 7,073 | 163,369 |
| 1999 | 7,370 | 169,568 |
| 2000 | 7,220 | 179,300 |
| 2001 | 8,085 | 187,480 |
| 2002 | 8,365 | 206,335 |
| 2003 | 8,943 | 218,922 |
| 2004 | 9,600 | 237,611 |
| 2005 | 9,043 | 252,115 |
| 2006 | 9,157 | 257,850 |
| 2007 | 9,978 | 269,600 |
| 2008 | 8,563 | 273,370 |
| 2009 | 9,162 | 278,246 |
| 2010 | 9,242 | 299,448 |

NOTES:

Sales, dollar volume, average sale prices and median sale prices are based on firm transactions into the MLS® system between the first and last day of the month/period being reported. Average Price is calculated by dividing the dollar volume by the number of sales.

Median represents the middle number in the ranking of homes sold from lowest to highest price.

As of July 2011 Durham Region statistics figures include the municipalities of Uxbridge and Brock.

Due to changes to service areas, caution should be exercised when making historical comparisons.

Past monthly and Year-to-Date figures are revised on a monthly basis.

All statistical information obtained from the Toronto Real Estate Board's Market Watch